



Measuring Success, LLC

Measuring Success is a growing consulting firm dedicated to creating quantitative performance measurement tools to aid nonprofit managers and boards enhance their organizational effectiveness. Measuring Success was started over four years ago and grew out of work at the Harvard Business School, Kellogg Business School, and Harvard's Kennedy School, as well as its founder's experience at McKinsey & Company and as Director of Strategy for a national non-profit organization. Measuring Success focuses on national, networked non-profit organizations, primarily with associations serving as the outsource headquarters for their affiliates' measurement of key indicators. Our products allow affiliates to compare themselves on key metrics with other peer institutions as well as their own longitudinal history.

Analyst

Working with our principals and associates, the analyst will be engaged on several client projects at any given point in time, in various capacities in accordance with the amount of responsibility the analyst is able to take on. This is a great position for an individual who is ambitious and interest in a future in consulting, finance or business, but wishing to start their career working with personally meaningful organizations.

A typical project includes:

- Developing a logic model for the client
- Creating quantitative measurement tools (for example: financial models, fundraising analysis, customer surveys, tracking systems, participation tools)
- Supporting clients in data collection (via web, using our proprietary software)
- Analyzing data (familiarity with Excel modeling, cubes, and statistics preferred)
- Writing reports and presentations to support analysis (command of Power Point preferred)
- Making presentations to clients
- Working with clients to understand how to use data to inform decision making

Analyst is expected to have the following background:

- Business, economics, applied mathematics, or related undergraduate degree involving quantitative analysis
- Strong orientation toward detail and ability to work well under tight deadlines
- Strong command of MS Excel, Database programs, Powerpoint, and Web enterprise software
- Technology savvy
- Passion for non-profit/social enterprise sector

Full time position with significant opportunities to grow quickly in responsibility. Salary commensurate with experience. Compensation is competitive with the non-profit consulting industry.

Seeking candidates immediately! Send a resume and cover letter to: Jenna Andelman, jenna@measuring-success.com

Learn more about us: www.measuring-success.com